



Cornerstone
TECHNOLOGY SOLUTIONS

2024 | **Capability Statement**

Created by **Samuel Romanov**

Overview

Everything finds its definition in this one piece – the **cornerstone**. That's how you know if it's **straight and true**.



About Us

Cornerstone Technology Solutions (CTS) is a veteran founded cyber security professional services company.

At Cornerstone Technology Solutions (CTS), we recognise the need for effective strategic security oversight, as many organisations struggle with resource misallocation and view cyber security as an unnecessary expense. Our focus is on minimising business risks and enabling continuous progress, emphasising that cyber security should not hinder but support an organisation's advancement instead.

Mission

Our mission is to bridge the knowledge gap between technical and strategic and provide effective cyber security solutions across the board.

The Cornerstone Difference

At CTS, our consulting begins with a deep understanding of your business—its operations, revenue generation, challenges, and future vision. We meticulously align IT and cyber security strategies to propel your organization towards its goals. What sets us apart is our unique approach to cyber security consulting. We prioritise comprehending your business objectives and seamlessly integrating cost-effective cyber security measures. Unlike others, we emphasise clear communication, avoiding technical jargon and ensuring a crystal-clear understanding of risks and how to navigate them. Our belief is that effective security is built on a strong foundation, starting with the cornerstone of your business. Choose the CTS difference for a consulting experience that not only understands your challenges but also strategically integrates them into your overall corporate strategy.

Core Competencies

Cyber Security Strategic Planning

How do you intend to approach cyber security? Safeguarding critical data is essentially about managing risk. Protecting this data requires a plan of action, a strategy that considers risk, cost-benefit analysis, and the value it brings to your organisation. CTS delivers this strategy by addressing the following required components for strategic planning:

- Identification of critical processes and critical data
- Threat evaluation
- Vulnerability identification
- Risk prioritisation
- Risk quantification
- Cost benefit analysis
- Solution presentation
- Oversight of strategy implementation
- Reporting on progress

Cyber Security Assessments

Identify any existing gaps within your organisation. Our expert assessment services not only identify & evaluate these gaps, but also provide a detailed analysis of their potential impact on your business. Additionally, we present an actionable roadmap to secure these gaps, ensuring the safety and integrity of your organisation's digital infrastructure. The following key components are evaluated for effectiveness in our tailored security assessments:

- Implementation of security governance
- Endpoint protection
- Contract review
- Supply-chain risks
- Security configuration on internet-facing assets
- System design effectiveness
- Perimeter protection
- Authentication
- Cloud configuration
- Patch management
- Recovery technology and procedures
- Application management and control
- IT inventory management
- Physical security

Cyber Security Advisory

Cornerstone Technology Solutions offers a cyber security Advisory Service that delivers top-tier security guidance for projects, meetings, and procurement within organisations. Our advisory services cater to both executive and technical levels, effectively translating intricate cyber security issues between both. Advisory services encompass the following areas:

- Compliance assistance
- Data protection and privacy advisory
- Cyber security awareness programs
- Cloud security advisory
- Security governance
- Third-party oversight
- Review of effectiveness of corporate technology infrastructure

Core Competencies

**Fortify the foundation
of your organisation by
addressing cyber threats
head-on.**



Virtual CISO

Cornerstone Technology Solutions offers Virtual CISO (vCISO) services, providing a dedicated and knowledgeable cyber security expert who is committed to comprehending your business and tailoring our skills to meet the organisation's objectives. vCISO service includes the previously mentioned services, but on a retainer model, based on the needs of the organisation. Furthermore, the vCISO service delivers:

- Annual, quarterly, monthly, weekly reporting metrics detailing the effectiveness of systems preventing attacks - demonstrating the value of cyber security to the board.
- Regular updates to the board with the organisation's ability to manage cyber security risk broken down into business unit level.
- Annual risk profile review, update, and implementation of strategy to reduce risk profile to acceptable level.
- Review of people, processes and technology for suitability, uplift requirements, effectiveness against threats aligned to the organisations risk appetite.
- Standing up of a cyber security forum for threat intelligence sharing.

Accreditations

The team at CTS holds the following industry recognised qualifications across cyber security leadership, risk management, cloud security & architecture, auditing and assessing:



Executive Team



Founder and Managing Director – **Samuel Romanov**

Samuel, with over a decade of IT and cyber security expertise, began his career in the Army, where he played a pivotal role in building, engineering, and managing IT systems and networks. Transitioning to the corporate sector, he became a key player in major Defence projects and government departments, providing oversight, leading system authorisations, incident responses, and offering advisory services to Defence leaders. Samuel holds numerous cyber security qualifications and actively shares his knowledge through mentorship. Currently mentored by Dr. Eric Cole, President Obama's former security advisor, Samuel is committed to continuous learning.



Solution & Enterprise Architecture – **Jon Lim**

Jon Lim, a highly regarded business consultant, excels in operational management, leveraging a background in solution and enterprise architecture. As a technology entrepreneur, Jon has led business design and restructuring, specialising in IoT, Data Centers, and Information Technology. His extensive IP portfolio includes Industry Evolution Modeling, Corporate Innovation Design Engineering, Data Brokering, and Data Business Modeling. Notable CEO positions include roles at IOTDC Pty Ltd, Convergent Technology Solutions Pty Ltd, and Modular Technology Group Pty Ltd.

Cornerstone Your Partner in **Cybersecurity**

- Strategic Planning
- Assessments
- Advisory
- Virtual CISO Services



Cornerstone
TECHNOLOGY SOLUTIONS

Advisory Board



Process Improvement, System Optimisation & Quality Management – **Dylan Johnstone**

Dylan Johnstone, a 2-time Forbes Top 100 entrepreneur, brings a diverse background spanning Military, Corrections, Construction, and Import/Export industries. With a proven track record in high-level management, Dylan excels in conflict resolution, critical decision-making, and ensuring workplace compliance with health and safety regulations. His responsibilities include developing and communicating company campaigns, policies, and procedures, conducting daily inspections for risk mitigation and quality management aligned with ISO 9001. Dylan manages business portfolios exceeding \$50 million, specialising in cultivating international and domestic business relationships, client management, and delivering reliable supply channels that consistently exceed expectations.



Security Infrastructure, Security Operations, API Security, Network Security, IT Infrastructure Improvement & Security Leadership – **Ron Balasundaram**

Ron Balasundaram, a seasoned professional with over 20 years of experience in security operations and infrastructure, held pivotal roles at renowned institutions. Serving as the Global Security lead at ING, he contributed to international security considerations, ensuring global safeguarding. Ron also served as the Head of Security Operations at St. George, showcasing leadership in optimising security processes in a prominent financial institution. Currently a Director, Ron delivers impactful outcomes for the Defence sector, specialising in incident management and system impact. Leveraging extensive experience, he contributes strategic insights and operational expertise, solidifying his reputation as a key figure in the security landscape.



Corporate Strategy, Strategic Oversight & Program management – **Laurence Greaves**

Laurence Greaves, a strategic leader with over four years at Airservices Australia, excels in transforming reporting functions into performance-focused approaches. As Business Performance and Reporting Manager, he leads cross-functional teams, enhances executive reporting, and drives forecasting and analytics. In his role as Strategy and Investment Planning Manager, Laurence contributed to the creation of a \$2.5 billion+ Airservices Change Portfolio Plan, showcasing his adeptness in aligning strategic initiatives with organisational goals. With a background in portfolio analysis, reporting on a \$10 billion+ portfolio, and leading high-value approvals, Laurence is a dynamic and results-driven leader, ideal for organisations seeking transformative change and enhanced performance.

